SALEM HOUSING AUTHORITY

FASS - FINANCIAL SUB-INDICATORS

December 31, 2019

| INDICATOR | POINTS |
|--------------|--------|
| PHYSICAL | 40.00 |
| FINANCIAL | 25.00 |
| MANAGEMENT | 25.00 |
| CAPITAL FUND | 10.00 |
| | 100.00 |
| | |
| | |
| | |

VOL 76 No.36 FEDERAL REGISTER 2/23/11 VOL 76 No.36 Enter data in blue shaded cells

| | VALUE | | | POINTS | | | FINANCIAL |
|------------------------|-------|-------|---------|--------|-------|------|-----------|
| | QR | MENAR | DSCR | QR | MENAR | DSCR | SCORE |
| AMP 1 | 2.94 | 2.00 | #DIV/0! | 12.00 | 7.25 | 2.00 | 21.25 |
| OVERAL FINANCIAL SCORE | | | | | | | 21.25 |

| | | QUICK | RATIO | |
|-------------------------------|-------|-------------------|---------------------------|---|
| | | | <u>September 30, 2019</u> | |
| | | December 31, 2019 | Unaudited Submission | Measures Liquidity |
| | | | | Ability of CASH and Current Receivables |
| | FDS # | | | to cover Current Liabilities |
| ASH | 111 | 439,181.00 | 407,029.00 | |
| ENANT SECURITY | 114 | 17,375.00 | 17,375.00 | |
| ASH REST FOR CURRENT LIAB | 115 | - | - | |
| OTAL RECEIVABLES NET OF ALLOW | 120 | 72,281.00 | 64,884.00 | |
| NVESTMENTS UNREST | 131 | - | - | |
| NVESTMENTS REST FOR CURR LIAB | 135 | - | - | |
| REPAID EXPENSES | 142 | 10,578.00 | 55,042.00 | |
| NTERPROGRAM | 144 | 14,439.00 | 14,439.00 | |
| | | 553,854.00 | 558,769.00 | |
| OTAL CURRENT LIAB | 310 | 278,177.00 | 268,006.00 | |
| ESS: CURRENT PORTION OF LTD | 343 | (90,000.00) | (90,000.00) | |
| | | 188,177.00 | 178,006.00 | |
| QUICK RATIO | | 2.94 | 3.14 | |
| | - | 12.00 | 12.00 | |

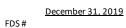
SCORE OF 2 OR MORE =12 POINTS

SCORE OF 1-2 SORE INCREASES FROM 7.2-12

LESS THAN 1 = 0 POINTS

| | | MENAR (months expe | endable net assets ratio) | |
|--|-------|--------------------------|--|---|
| | | <u>December 31, 2019</u> | September 30, 2019 Unaudited Submission | |
| | FDS # | | | Measures Adequacy of Reserves |
| EXPENDABLE NET ASSETS | | 275,677.00 | 290,763.00 | How many months could the HA operate if all funding stopped |
| OPERATING EXPS (LRPH only - exclude CFP costs) | 96900 | 1,652,396 | 1,618,915 | |
| | | | | Cash + Curr Receivables - Curr Liabilities / |
| AVERAGE MONTHLY OPERATING EXP | | 137,699.67 | 134,909.58 | Average monthly Operating Expenses |
| MENAR | - | 2.00 | 2.16 | = Number of Months |
| | | 7.25 | 7.50 | |
| MENAR OF LESS THAN 1 = 0 POINTS | | | | |
| MENAR OF 1-4 SCORE INCR FROM 6.6 TO 11 | | | | |

DEBT SERVICE



September 30, 2019 Unaudited Submission

Measures Ability to cover Debt

| 1 | | | | |
|---|-------|----------------|----------------|---|
| Total Interest Expense & Amortization (LRPH) | 96700 | N/A - See Note | N/A - See Note | |
| Excess of Op Rev Over Exp (LRPH only - exclude CFP) | 97000 | N/A - See Note | N/A - See Note | NOTE - Salem HA has only CFP debt. If the HA |
| | | - | - | has no other debt, two points are automatically |
| | | | | awarded. |
| Required Annual Debt Principal Payments | 11020 | - | N/A - See Note | |
| Interest of Mortgage (or Bonds) Payable | 96710 | N/A - See Note | N/A - See Note | |
| Interest on Notes Payable (ST & LT) | 96720 | N/A - See Note | N/A - See Note | |
| | | | | |
| DEBT SERVICE COVERAGE | | <u>#DIV/01</u> | <u>#DIV/01</u> | |
| | | 2.00 | 2.00 | |
| no debt service = 2points | | | | |
| DSCR of 1.25 or more 2 points | | | | |
| DSCR of 1 to 1.25 = 1 point | | | | |
| DSCR of less than 1 = 0 points | | | | |
| | | | | |
| Total Financial Score | | 21.25 | 21.50 | |

| INDICATOR | POINTS | | | | | | |
|------------------------|-----------|-------|------|------|--------|------|------------|
| PHYSICAL | 40.00 | | | | | | |
| FINANCIAL | 25.00 | | | | | | |
| MANAGEMENT | 25.00 | | | | | | |
| CAPITAL FUND | 10.00 | | | | | | |
| | 100.00 | | | | | | |
| | | | | | | | |
| | ١ | /ALUE | | | POINTS | | MANAGEMENT |
| | OR | TAR | AP | OR | TAR | AP | SCORE |
| AMP 1 | 95.19% | 1.94% | 0.40 | 8.00 | 2.00 | 4.00 | 14.00 |
| OVERAL MANAGMENT SCORE | | | | | | | 14.00 |
| | | | | | | | |
| OCCUPANCY RATE | | | | | | | |
| | September | | | | | | |
| <u>30, 2019</u> | | | | | | | |

| | | | <u>30, 2019</u> | |
|----------------------------|-------|----------------|-------------------|-----------------------------------|
| | | | <u>Unaudited</u> | |
| | Dece | ember 31, 2019 | <u>Submission</u> | Measures Occupancy of HA |
| | | | | Ability of keep HA units Occupied |
| | FDS # | | | GOAL of at least <u>98%</u> |
| UML (Beginning of Month) | 11210 | 514 | 2,037 | |
| UMA | 11190 | 540 | 2,160 | |
| OCCUPANCY RATE | | <u>95.19</u> % | 94.31% | |
| | | 8.00 | 8.00 | |
| OR>=98%=16 POINTS | | | | |
| OR<98%BUT>=96%=12POINTS | | | | |
| OR<96%BUT >=94% = 8 POINTS | | | | |
| OR<94%BUT >=92% = 4 POINTS | | | | |
| OR<92%BUT >=90% = 1 POINTS | | | | |
| OR <90% = 0 POINTS | | | | |

| | | | TAR | |
|----------------------------|-------|------------------|-------------------|---------------------------------------|
| | | | September | |
| | | | <u>30, 2019</u> | |
| | | | <u>Unaudited</u> | |
| | De | ecember 31, 2019 | <u>Submission</u> | |
| | FDS # | | | |
| TENANTS A/R | 126 | 11,147.00 | 10,395.00 | Measures the Tenant Receivables of HA |
| ANNUAL TENANT REV | 70500 | 574,228.00 | 580,409.00 | Ability of HA to collect Rents |
| TAR RATIO | | 1.94% | 1.79% | |
| TAR<1.5%=5 POINTS | | 2.00 | 2.00 | |
| TAR>=1.5%BUT<2.5%=2 POINTS | | | | |
| TAR>=2.5%=0 POINTS | | | | |

ACCOUNTS PAYABLE

| ACCOUNTS PAYABLE PAST DUE A/P >90 DAYS | FDS# De 312 313 | <u>cember 31, 2019</u> 55,198.00 - | September 30, 2019 Unaudited Submission 44,955.00 - | <u>Measures the Accounts Payable of HA</u> Ability of HA to pay bills timely |
|--|-----------------------|--|--|---|
| MONTLY OPERATING EXP | | 137,699.67 | 134,909.58 | |
| | | 0.40 | 0.33 | |
| | | 4.00 | 4.00 | |
| A/P<.75 = 4 POINTS A/P>=.75BUT<1.5=2POINTS A/P>=1.5=0 POINTS | | | | |
| Total Management Score | | 14.00 | 14.00 | |